



# CAUSE-DRIVEN

One of the world's first cause corporations, **STOKE** BROKER is wholly owned by First

Descents - a nonprofit that provides life changing outdoor adventures for young adults
impacted by cancer and other serious illnesses.

All profits benefit First Descents to fuel program expansion.







## WE KNOW ADVENTURE

**STOKE** BROKER's recommendations and process for planning come from a lifetime of experience researching and designing trips. Extraordinary ideas and unforgettable adventures are offered through a highly creative lens.

# ATHLETE & EXPERT NETWORK

Our global network includes the best outfitters, athletes, guides, and locals in their respective fields. We know the weather, the backroads, the secret spots and the details that make or break an adventure.

# **WE LISTEN**

We listen to fully understand your needs, then factor in all we know into the trip creation. You will experience lifedefining adventures that leave you with stories to pass on to future generations.



# APPROACH

**STOKE** BROKER'S corporate programs transform how organizations approach their business, invest in their people, and stand up for the natural world.







# CASE STUDY: GENENTECH

Biotech leader Genentech conducts four whitewater kayaking programs annually - two for executives and two for field staff.

#### **GOAL:**

Strengthen Genentech's culture of patient-centered care and cross-functional collaboration.

#### **DESIGN:**

Each experience is modeled after a traditional First Descents program. Young adult cancer survivors participate in each program to share their stories and discuss patient advocacy needs.

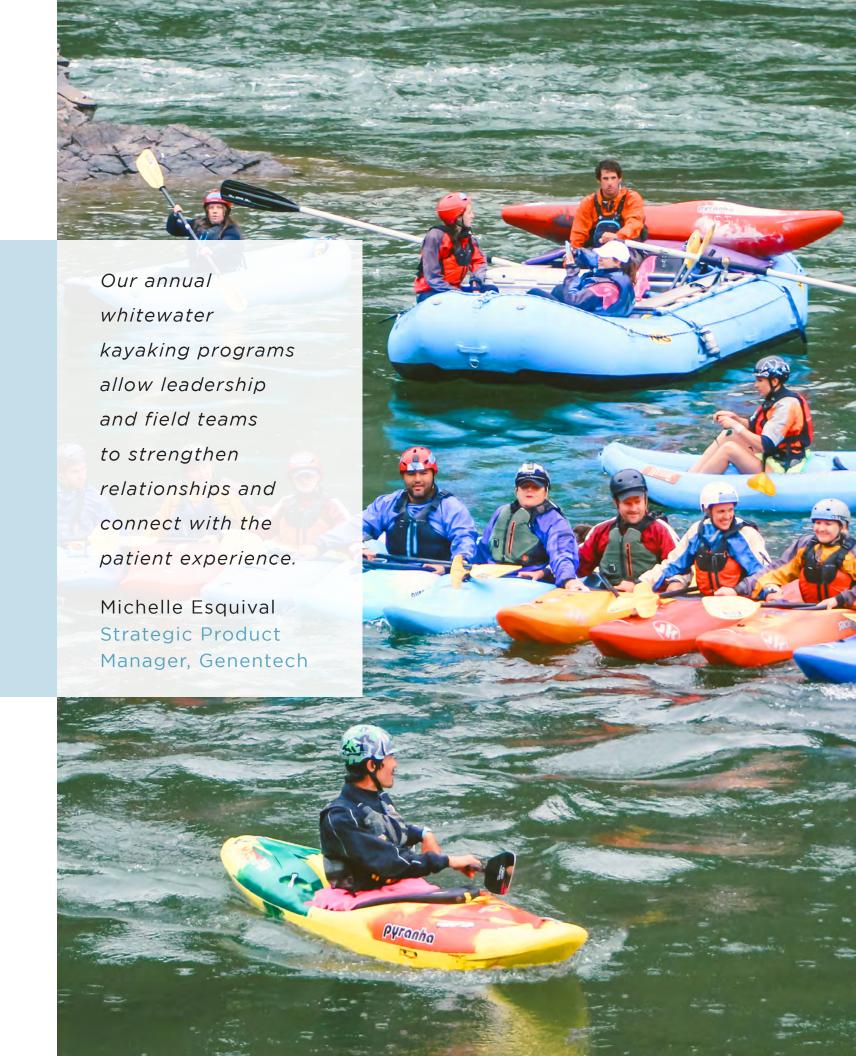
**ACTIVITY:** Whitewater Kayaking

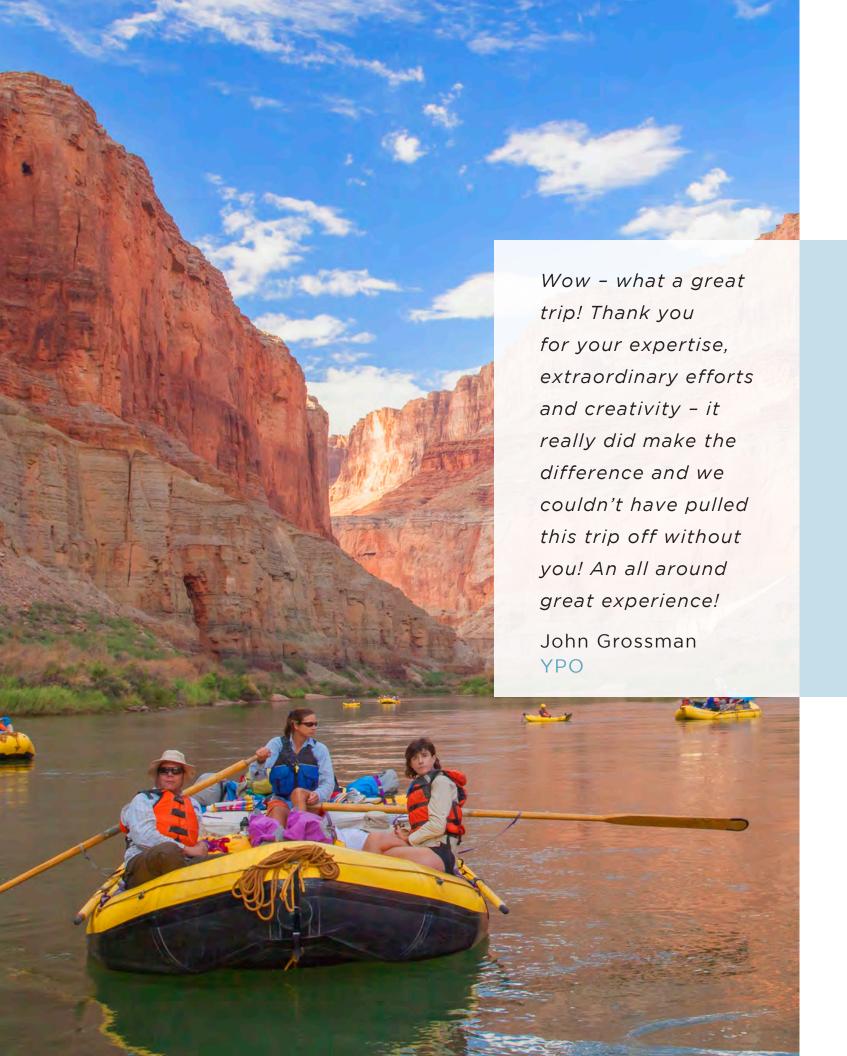
LOCATION: Clark Fork and Yellowstone Rivers, Montana

**DURATION:** 5 Days, Monday - Friday

PARTICIPANTS: 20 Executives/field staff and 2 cancer survivors

**GUIDES:** 6 Professional guides and professional kayak athletes





# CASE STUDY: YPO

#### **GOAL:**

An "Only at YPO" experience for a group of 45 chapter members.

#### **DESIGN:**

**STOKE** BROKER designed a whitewater adventure incorporating fun, connection, and discussion for YPO members ranging from "outdoorsman" to "their first time on dirt". The experience involved professional white water kayaking athletes, musicians, and a sommelier with custom camp decor to elevate the trip beyond expectations

**ACTIVITY:** Whitewater Rafting

LOCATION: Westwater Canyon, Colorado

**DURATION:** 3 Days, Friday - Sunday

**PARTICIPANTS:** 45 Executives

**GUIDES:** 15 Professional guides, 3 professional kayak

athletes, 1 professional musician

"THE POWER OF ADVENTURE AND WANDERING IS ROOTED DEEP IN OUR DNA. IT HELPS US LEAD MORE INTENTIONAL LIVES FULL OF PURPOSE, PASSION AND DRIVE. WE LEARN ABOUT OURSELVES AND THE WORLD BEYOND US. ADVENTURE CREATES THE STORIES WE TELL THAT COME TO DEFINE US. IT MAKES US BETTER. IT MAKES US WHOLE." - BRAD LUDDEN, FOUNDER & PRO ATHLETE



### CONSULTATION

You talk, we listen. Your needs in your words.

Understand key parameters (culture, outcomes, budget, timeline, activities, duration)

**DELIVERABLES:** Complimentary Needs Assessment

**COST:** Free

### **IDEATION**

We show you what's possible.

Create a curated presentation of program options and transparent budgets for each option

**DELIVERABLES:** Concept proposal, budget overview

**COST:** Deposit required; applied to program cost

## **CO-CREATION**

Let's get this dialed.

Work closely with the internal corporate team to ensure all program elements are intentionally designed to achieve outcomes

**DELIVERABLES:** Full itinerary, Legal agreement

**COST:** 50% deposit on trip cost

## **EXECUTION**

We've got your back the whole way.

Prepare you for departure, set expectations and safely execute your program

**DELIVERABLES:** Final itinerary, packing list, program-specific supporting documents

# JOIN US

# **RAY SHEDD**

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